

Sustainability, flexibility and productivity contribute to Grupo Nutresa's results in the first half of 2022

- Within the framework of the delivery of this half-year's results, Grupo Nutresa reasserts its commitment to the economic and social reactivation, with a special emphasis on the creation of opportunities for women and youngsters.
- One of the term's notable actions is the sustainable financing agreement the Company signed with Bancolombia for COP 300,000 mm, the first of its kind in Colombia. The agreement is tied to packaging circularity indicators, with a goal of having 100% of all packaging solutions used by the Organization recyclable, reusable and compostable by 2030. The credit also includes a climate change indicator: reducing by 40% the Organization's greenhouse gas emissions by 2030.
- In financial terms, Grupo Nutresa's first semester consolidated sales amount to COP 7,6 trillion, 31,8% higher than the sales for the first half of the previous year. All of the geographies where the Organization operates report double-digit growth rates.
- The consolidated EBITDA for the period is COP 949.980 million, with a 12,5% margin and a 26,8% growth.

Medellín, July 29, 2022. Grupo Nutresa structures its strategy on sustainability-driven management efforts. This vision has enabled the Company to manage diverse challenges currently facing humankind by leading initiatives focused on social and economic reactivation, as well as on climate change mitigation.

"As an Organization, we understand sustainability as a capacity that enables us to produce the results that we are currently presenting to the market and that allows us to add value to all our stakeholders. We will continue to work on building a better world where development benefits everyone," stated Carlos Ignacio Gallego, Grupo Nutresa's CEO.

Cooperating with people, our partners and society: social and economic reactivation

As a people-centered Organization, over the past two years, Grupo Nutresa has invested approximately COP 265,000 mm in initiatives that have benefited 6.107.324 people, thus partially mitigating the effects of the pandemic, while making a positive contribution to the social and economic reactivation process.

Over the same period, Grupo Nutresa has hired 16.942 young people and has provided access to education and entrepreneurship opportunities to almost 250.000 Novaventa entrepreneurs.

So far this year, the Company has deployed its new multi-category production facility in Santa Marta, GC Foods, which has created 210 new jobs; contributing to the progress and improvement of the quality of life in the region.

Preserving the planet: Energy transition and circularity

Grupo Nutresa's goal for 2030 is to ensure that 100% of its packaging materials are recyclable, reusable or compostable. As of December 2021, the progress on this commitment reached 85,7% through the implementation of eco-design initiatives, the exploration and implementation of cycle-closing solutions and the strengthening of partnerships such as the 'Visión 3030' collective created by the National Business Association of Colombia, and 'ReSimple' in Chile.

In terms of climate change, the Organization contributes to the energy transition with 10.189 solar panels installed in five of its production plants and distribution centers across the strategic region.

Within the framework of its commitment to preserving the planet, the Company obtained a sustainable credit for COP 300,000 million from Bancolombia. The loan is tied to two indicators: circular economy and climate change. The margin of the operation is adjusted downward every year based on the compliance with such metrics, generating financial efficiencies for the Organization.

Inspiring development, growth and innovation: Consolidated financial results of Grupo Nutresa S. A. for the first semester of 2022

In the first half of 2022, Grupo Nutresa's consolidated sales continue with a positive growth and amount to COP 7,6 trillion, a 31,8% increase. All countries in Grupo Nutresa's strategic region reached double-digit growth rates.

Colombian sales amount to COP 4,6 trillion, which represents 61,1% of the total sales, with a 32,5% growth rate. International sales totaled COP 3,0 trillion, with a 30,6% growth. When stated in dollars, these sales amount to USD 756,3 million, 21,1% higher than the sales recorded in the first semester of 2021.

In the middle of an inflationary and volatile global setting, Grupo Nutresa continues to manage the commodities increase through hedging and an optimal administration of its main raw materials. The Organization achieved a 19,0% growth rate in terms of gross profit over the period, reporting a value of COP 2,8 trillion.

The operating expenses grew 14,4%, entailing efficiencies for the Company and growing at a lower rate than sales. Consequently, the operating profit amounted to COP 728.856 million, which represents a 34,7% growth compared to the corresponding term in 2021.

As for profitability, the Organization reports an EBITDA margin of 12,5% on sales, amounting to COP 949.980 million and increasing 26,8% over the EBITDA margin reported the previous year.

In the context of post-operative items, financial expenses grew 47,9% mainly due to the increase in the interest rates in the territories where Grupo Nutresa operates.



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The consolidated net profit totaled COP 503.188 million, which is 37,2% higher than the same profit for the first half of 2021.

Separate Financial Statements

The Separate Financial Statements of Grupo Nutresa S. A. report COP 509.693 million in operating revenues, from which COP 419.501 million correspond to the profit obtained through the equity method of the investments in food companies and COP 90.192 million correspond to dividends from the investment portfolio. Furthermore, the net profit totaled COP 503.104 million.

The Consolidated and Separate Financial Statements, and the statement of financial position, as of June 30, 2022, as well as the related financial indicators, are an integral part of this release.

CONSOLIDATED FINANCIAL STATEMENTS
INCOME STATEMENT AS OF JUNE 30, 2022

	January-June 2022	% Revenues	January-June 2021	% Revenues	% Var.
Continuing operations					
Operating revenue	7.611.620		5.775.714		31,8%
Cost of goods sold	(4.764.150)	-62,6%	(3.382.097)	-58,6%	40,9%
Gross profit	2.847.470	37,4%	2.393.617	41,4%	19,0%
Administrative expenses	(291.693)	-3,8%	(250.228)	-4,3%	16,6%
Sales expenses	(1.740.929)	-22,9%	(1.501.195)	-26,0%	16,0%
Production expenses	(109.530)	-1,4%	(106.350)	-1,8%	3,0%
Exchange differences on operating assets and liabilities	17.182	0,2%	(1.215)	0,0%	N/A
Other operating income, net	6.356	0,1%	6.406	0,1%	-0,8%
Operating profit	728.856	9,6%	541.035	9,4%	34,7%
Financial income	18.640	0,2%	7.768	0,1%	140,0%
Financial expenses	(167.380)	-2,2%	(113.201)	-2,0%	47,9%
Dividends	90.211	1,2%	67.758	1,2%	33,1%
Exchange differences on non-operating assets and liabilities	21.281	0,3%	5.651	0,1%	N/A
Share of profit of associates and joint ventures	11.526	0,2%	(2.618)	0,0%	N/A
Other expenses	(11)	0,0%	-	0,0%	-
Income before tax and non-controlling interest	703.123	9,2%	506.393	8,8%	38,8%
Current income tax	(210.839)	-2,8%	(123.235)	-2,1%	71,1%
Deferred income tax	23.358	0,3%	(9.018)	-0,2%	N/A
Profit after taxes from continuous operations	515.642	6,8%	374.140	6,5%	37,8%
Discontinued operations, after income tax	(19)	0,0%	(279)	0,0%	-93,2%
Net profit for the period	515.623	6,8%	373.861	6,5%	37,9%
Non-controlling interest	12.435	0,2%	7.152	0,1%	73,9%
Profit for the period attributable to controlling interest	503.188	6,6%	366.709	6,3%	37,2%
EBITDA	949.980	12,5%	749.186	13,0%	26,8%

STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2022

	June 2022	December 2021	% Var.
ASSETS			
Current assets			
Cash and cash equivalents	581.127	862.706	-32,6%
Trade and other receivables, net	1.621.508	1.382.671	17,3%
Inventories	2.245.579	1.742.562	28,9%
Biological assets	225.268	191.894	17,4%
Other assets	707.089	414.755	70,5%
Non-current assets held for sale	4.711	177	N/A
Total current assets	5.385.282	4.594.765	17,2%
Non-current assets			
Trade and other receivables, net	47.622	44.332	7,4%
Biological assets	19.484	19.484	0,0%
Investments in associated and joint ventures	223.185	217.821	2,5%
Other financial non-current assets	3.812.462	3.028.203	25,9%
Property, plant and equipment, net	3.692.941	3.676.931	0,4%
Right-of-use assets	753.777	763.438	-1,3%
Investment properties	8.583	8.740	-1,8%
Goodwill	2.398.187	2.445.723	-1,9%
Other intangible assets	1.325.942	1.355.126	-2,2%
Deferred tax assets	781.725	781.829	0,0%
Other assets	19.701	20.091	-1,9%
Total non-current assets	13.083.609	12.361.718	5,8%
TOTAL ASSETS	18.468.891	16.956.483	8,9%
LIABILITIES			
Current liabilities			
Financial obligations	222.281	178.658	24,4%
Right-of-use liabilities	89.275	107.253	-16,8%
Trade and other payables	2.043.060	1.758.083	16,2%
Tax charges	480.107	230.484	108,3%
Employee benefits liabilities	232.762	246.285	-5,5%
Provisions	2.898	1.674	73,1%
Other liabilities	141.424	105.600	33,9%
Total current liabilities	3.211.807	2.628.037	22,2%
Non-current liabilities			
Financial obligations	3.341.350	3.162.832	5,6%
Right-of-use liabilities	735.556	719.174	2,3%
Employee benefits liabilities	192.542	199.827	-3,6%
Deferred tax liabilities	1.197.543	1.195.928	0,1%
Provisions	6.176	5.918	4,4%
Other liabilities	400	2.654	-84,9%
Total non-current liabilities	5.473.567	5.286.333	3,5%
TOTAL LIABILITIES	8.685.374	7.914.370	9,7%
SHAREHOLDER EQUITY			
Equity attributable to the controlling interest	9.699.256	8.965.940	8,2%
Non-controlling interest	84.261	76.173	10,6%
TOTAL SHAREHOLDER EQUITY	9.783.517	9.042.113	8,2%
TOTAL LIABILITIES AND EQUITY	18.468.891	16.956.483	8,9%

SEPARATE FINANCIAL STATEMENTS

INCOME STATEMENT AS OF JUNE 30, 2022

	January-June 2022	% Revenues	January-June 2021	% Revenues	% Var.
Portfolio dividends	90.192	17,7%	67.746	18,2%	33,1%
Share of profit for the period of subsidiaries	412.929	81,0%	306.788	82,6%	34,6%
Share of profit for the period of associates	6.572	1,3%	(3.019)	-0,8%	N/A
Gross profit	509.693	100,0%	371.515	100,0%	37,2%
Administrative expenses	(3.790)	-0,7%	(1.144)	-0,3%	N/A
Exchange differences on operating assets and liabilities	212	0,0%	(1)	0,0%	N/A
Other operating expenses, net	(10)	0,0%	-	0,0%	-
Operating profit	506.105	99,3%	370.370	99,7%	36,6%
Financial income	85	0,0%	5	0,0%	N/A
Financial expenses	(1.061)	-0,2%	(693)	-0,2%	53,1%
Exchange differences on non-operating assets and liabilities	322	0,1%	4	0,0%	N/A
Income before tax	505.451	99,2%	369.686	99,5%	36,7%
Current income tax	(2)	0,0%	(52)	0,0%	-96,2%
Deferred income tax	(2.345)	-0,5%	979	0,3%	N/A
Net profit for the period	503.104	98,7%	370.613	99,8%	35,7%
Earnings per share	1099,07		805,91		36,4%

STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2022

	June 2022	December 2021	% Var.
ASSETS			
Current assets			
Cash and cash equivalents	106	352	-69,9%
Trade and other receivables	70.886	13.065	N/A
Other current assets	2.930	83	N/A
Total current assets	73.922	13.500	N/A
Non-current assets			
Trade and other receivables	71	75	-5,3%
Investments in subsidiaries	6.250.593	6.113.986	2,2%
Investments in associated	168.369	164.050	2,6%
Other financial non-current assets	3.729.587	2.947.849	26,5%
Right-of-use assets	82	87	-5,7%
Other non-current assets	21	27	-22,2%
Total non-current assets	10.148.723	9.226.074	10,0%
TOTAL ASSETS	10.222.645	9.239.574	10,6%
LIABILITIES			
Current liabilities			
Trade and other payables	339.546	93.803	N/A
Tax charges	2.913	1.284	126,9%
Right-of-use liabilities	7	7	0,0%
Employee benefits liabilities	2.480	2.838	-12,6%
Total current liabilities	344.946	97.932	N/A
Non-current liabilities			
Employee benefits liabilities	3.504	2.220	57,8%
Deferred tax liabilities	8.674	7.163	21,1%
Other non-current liabilities	43	-	-
Right-of-use liabilities	77	80	-3,8%
Total non-current liabilities	12.298	9.463	30,0%
TOTAL LIABILITIES	357.244	107.395	N/A
SHAREHOLDER EQUITY	9.865.401	9.132.179	8,0%
TOTAL LIABILITIES AND EQUITY	10.222.645	9.239.574	10,6%

INDICATORS

Consolidated	June 2022	December 2021
Indebtedness - Net debt/EBITDA (12 months)	1,91	1,81
Solvency - Assets/Liabilities	2,13	2,14
Liquidity - Current Assets/Current Liabilities	1,68	1,75
Separate	June 2022	December 2021
Indebtedness - Net debt/EBITDA	-	-
Solvency - Assets/Liabilities	28,62	86,03
Liquidity - Current Assets/Current Liabilities	0,21	0,14